

## **BOSCH EXTENDS SECURITY SYSTEMS BUSINESS THROUGH SUCCESSFUL INTEGRATION OF ACQUIRED COMPANIES**

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*FAIRPORT, New York* — Bosch Security Systems, Inc., a full-line manufacturer of high-quality security solutions, is on a clear course for growth. In the 2006 fiscal year, sales increased by 37 percent to \$1.7 billion. For the first time, these figures include sales by Telex Communications Holdings, Inc., USA, and TeleAlarm Group, Switzerland, both of which were acquired in 2006. The Security Systems Division currently employs approximately 10,300 associates.

“The successful integration of Telex, acquired in 2006, has strengthened our Communications Systems product area and our market position as a complete solution provider,” says Uwe Glock, chairman of the Board of Management at Bosch Sicherheitssysteme GmbH. “In addition, we were able to use Telex sales channels to extend our American, Japanese and European operations in particular,” Glock explains further. The TeleAlarm Group increased supply and sales in the Care Solutions product area available outside of North America.

Internal growth in Bosch Security Systems was approximately eight percent and was sustained by all regions. The highest sales increase was achieved in Asia, with 23 percent. This was made possible by adapting the product range to Asian requirements and through large-scale security equipment installations – such as fire detection technology and electro acoustic systems at the Asia World-Expo Conference Center in Hong Kong, the public address system at Bangkok Airport and the access control system at the Kasikornbank in Thailand.

The call center business has also contributed to the growth of Bosch Security Systems. With approximately 31 million calls in 2006, the Bosch Communication Center increased its volume of calls by 24 percent compared to the previous year. It has ten branches in Germany, France, Great Britain, the Netherlands, Spain and India.

Bosch Security Systems also has high expectations for 2007. Sales rose by nearly 10 percent in the first quarter.

“There is strong demand for fire detection systems, and the above-average growth in the Asia/Pacific region continues,” says Uwe Glock. The positive development in the call center sector is also continuing with clear double-digit growth rates in 2007.

The growth in sales is a result of major investments in research and development. Revenue from more than 10 percent of sales is channeled into the development of new products.

The global market for security and communications systems grew by five percent to approximately \$25 billion in the 2006 fiscal year. Access control and video surveillance systems have demonstrated particularly strong growth.

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**About Bosch Security Systems, Inc.**

*Bosch Security Systems, Inc. is a leading supplier of equipment for the global electronic protection industry. With worldwide sales in 2006 exceeding \$1.7 billion and more than 10,000 employees in 45 countries, the company designs, manufactures and markets electronic detection, control and communication equipment for security, fire protection, access control, closed circuit television, and personnel and asset tracking applications.*

*In North America, the Bosch Group manufactures and markets automotive original equipment and aftermarket products, industrial automation and mobile products, power tools and accessories, security technology, packaging equipment and household appliances.*

For more information about Bosch Security Systems, Inc. visit [www.boschsecurity.us](http://www.boschsecurity.us) or call (800) 289-0096.

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